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AAPSCM®
American Association of Procurement, Supply Chain & Tourism Management

AAPSCM® ACCREDITED TRAINING PARTNER (ATP) PROGRAM

BENEFITS, PARTNER PRICING & PROGRAM REQUIREMENTS

GLOBAL PARTNERSHIP FOR PROFESSIONAL EDUCATION EXCELLENCE

The American Association of Procurement, Supply Chain and Tourism Management (AAPSCM)® Accredited Training Partner (ATP) Program is a globally recognized partnership initiative established to develop and strengthen an international network of approved universities, consulting firms, corporate academies, educational institutions, professional training providers, and workforce development organizations committed to delivering high-quality, industry-aligned education and professional certification preparation programs.

The ATP Program is strategically designed to support organizations seeking to expand their professional training capabilities, enhance institutional credibility, and deliver globally relevant workforce development solutions within today's rapidly evolving business and technology-driven environment. Through this partnership framework, AAPSCM® empowers organizations with internationally recognized accreditation status, access to licensed and standardized course content, instructor development resources, Train-the-Trainer programs, operational guidance, marketing and branding support, and long-term business growth opportunities.

COMPREHENSIVE EDUCATIONAL & TRAINING SOLUTIONS

INDUSTRY-ALIGNED PROGRAMS FOR GLOBAL WORKFORCE DEVELOPMENT

Accredited Training Partners are authorized to deliver world-class professional education and certification preparation programs across multiple high-demand disciplines, including:

- Procurement Management
- Supply Chain Management
- Combined Procurement & Supply Chain Management
- Artificial Intelligence (AI)
- E-Commerce Administration & Management
- Tourism Management
- Executive Diploma Programs

These programs are specifically designed to equip learners, professionals, managers, executives, and organizations with practical knowledge, strategic leadership capabilities, analytical competencies, and industry-focused skills aligned with current global standards, technological advancements, and workforce requirements.

LICENSED COURSE CONTENT & INSTITUTIONAL SUPPORT

ACCESS TO PROFESSIONAL LEARNING RESOURCES

The AAPSCM® ATP Program provides partners with a comprehensive ecosystem of educational resources and institutional support that enables organizations to deliver high-impact learning experiences across classroom-based, virtual, and hybrid training environments.

Accredited partners receive access to professionally developed and standardized educational resources, including:

- Instructor and facilitator guides
- Student manuals and learning workbooks
- Presentation slides and instructional materials
- Practice assessments and certification preparation tools
- Case studies and applied learning activities
- Digital learning resources and online materials
- Knowledge checks and evaluation tools

These resources are designed to ensure instructional consistency, learner engagement, educational quality, and successful certification preparation outcomes across all training delivery formats.

INSTITUTIONAL RECOGNITION & BUSINESS GROWTH OPPORTUNITIES

EXPANDING VISIBILITY, CREDIBILITY & GLOBAL REACH

Beyond educational resources, the ATP Program enhances organizational visibility and professional reputation by positioning partners within the AAPSCM® global network of recognized and approved training providers.

Accredited Training Partners benefit from:

- Official AAPSCM® accreditation recognition
- Increased institutional and market credibility
- Professional branding and promotional support
- Enhanced visibility within international professional networks
- Opportunities for strategic partnerships and collaborations
- Access to global workforce development initiatives
- Competitive differentiation within the professional education industry

This global recognition strengthens partner organizations' ability to attract learners, corporate clients, government agencies, and international training opportunities.

INSTRUCTOR DEVELOPMENT & TRAINING EXCELLENCE

TRAIN-THE-TRAINER & INSTRUCTOR QUALIFICATION PROGRAMS

The ATP Program places strong emphasis on instructional excellence through structured instructor qualification and professional development initiatives.

Through the official AAPSCM® Train-the-Trainer Program, instructors receive comprehensive technical, facilitation, and instructional training designed to ensure:

- Effective course delivery
- High learner engagement
- Modern instructional methodologies
- Virtual and classroom facilitation skills
- Consistent educational quality
- Compliance with AAPSCM® academic and professional standards

Upon successful completion of the Train-the-Trainer Program, instructors receive official recognition and authorization to deliver AAPSCM® approved programs and certification preparation courses. This is priced at $600 for each participant and it comes with a “Certified Trainer Certification”. However, this is optional for partners.

AAPSCM® PARTNER PRICING STRUCTURE

SIMPLIFIED, AFFORDABLE & SCALABLE GLOBAL PRICING MODEL

To support affordability, accessibility, operational scalability, and global program expansion, AAPSCM® has implemented a simplified category-based partner pricing structure. This updated pricing framework enables Accredited Training Partners to efficiently deliver specialized training programs across multiple disciplines while maintaining cost-effective operations and high-quality educational delivery standards.

Course Category	Partner Price
Procurement Management Courses	$350
Supply Chain Management Courses	$350
Combined Procurement & Supply Chain Management Courses	$350
E-Commerce Administration & Management Courses	$350
Tourism Management Courses	$350
Artificial Intelligence (AI) Courses	$350
Executive Diploma Programs	$800

COMMITMENT TO GLOBAL EDUCATIONAL EXCELLENCE

ADVANCING PROFESSIONAL DEVELOPMENT WORLDWIDE

Through this comprehensive partnership framework, the AAPSCM® Accredited Training Partner Program continues to support institutional excellence, professional workforce development, global educational collaboration, and the advancement of industry-focused certification and professional training solutions worldwide.

The ATP Program represents AAPSCM®'s ongoing commitment to empowering institutions, developing future-ready professionals, strengthening organizational capabilities, and promoting internationally recognized standards in professional education, leadership development, and workforce transformation.

WHY BECOME AN AAPSCM® ACCREDITED TRAINING PARTNER?

Becoming an AAPSCM® Accredited Training Partner positions your organization as a recognized leader in professional education and workforce development. The ATP Program enhances institutional credibility, expands market visibility, and creates new opportunities for training delivery, consulting services, and professional certification programs.

KEY ADVANTAGES OF ACCREDITATION

Global Recognition & Credibility

AAPSCM® accreditation demonstrates that your organization meets internationally recognized standards in professional training delivery. Accredited partners are officially recognized by AAPSCM® as approved providers of industry-relevant education and certification preparation programs.

Business Expansion Opportunities

The ATP Program supports organizational growth by helping partners:

- Expand into international training markets
- Increase professional training enrollments
- Deliver specialized corporate training programs
- Strengthen institutional branding and visibility
- Access global networking and collaboration opportunities

Access to Licensed Course Content

Partners receive access to professionally developed and continuously updated training materials, including:

- Instructor manuals
- Student learning resources
- Presentation slides
- Practice assessments
- Knowledge checks
- Certification preparation content

Instructor Development & Certification

AAPSCM® provides comprehensive Train-the-Trainer programs designed to prepare instructors to deliver standardized, engaging, and high-quality training experiences across multiple learning environments. This costs $600 for each trainee for trainer. A "Certified Trainer Certification" will be issued at the end of the training. However, this is optional for the Affiliate Partners

Marketing & Promotional Support

Accredited partners benefit from:

- Official ATP recognition
- Website listing on AAPSCM® platforms
- Marketing and promotional support
- Increased visibility within the AAPSCM® global network
- Access to referral and partnership opportunities
- Free speaker opportunities at our annual conference

AAPSCM® ACCREDITATION SIGNIFICANCE

AAPSCM® accreditation represents excellence, integrity, and professional credibility in workforce education and certification training. Organizations accredited under the ATP Program are recognized for maintaining high standards in instructional quality, learner engagement, and certification preparation. Accreditation assures learners, corporations, and government institutions that the training provider has met rigorous operational and educational standards established by AAPSCM®.

The ATP designation also provides organizations with:

- Enhanced professional reputation
- Greater learner trust and confidence
- Competitive differentiation
- Access to international professional networks
- Opportunities for long-term organizational growth

Accreditation is more than recognition—it is a commitment to quality, consistency, innovation, and professional excellence.

ATP MEMBERSHIP TIERS

AAPSCM® offers structured Accredited Training Partner (ATP) membership tiers designed to support organizations with varying operational goals, institutional capacities, geographic regions, and business development objectives. These membership tiers provide organizations with access to internationally recognized accreditation, licensed educational resources, instructor development support, marketing opportunities, and strategic business growth initiatives.

The ATP Membership structure is designed to accommodate universities, consulting firms, corporate academies, training institutions, workforce development organizations, and professional education providers seeking to deliver high-quality AAPSCM® certification preparation and professional training programs across global markets.

SILVER ATP MEMBERSHIP – $3,050

The Silver ATP Membership tier is ideal for organizations seeking official authorization to deliver AAPSCM® approved programs while establishing a strong foundation in professional training delivery, workforce education, and certification preparation services.

This membership level provides partners with essential accreditation benefits, standardized educational resources, and institutional support necessary to successfully operate as an approved AAPSCM® training provider.

Silver ATP Benefits

- Authorization to deliver AAPSCM® approved programs
- Access to licensed training materials and course content
- Instructor onboarding and training support
- Official AAPSCM® accreditation recognition
- Digital learning resources and educational tools
- Standard marketing and promotional support
- Access to professional certification preparation resources
- Inclusion within the AAPSCM® training partner network

The Silver ATP Membership serves as an excellent entry point for organizations seeking to expand their professional training offerings while building institutional credibility and operational capacity.

GOLD (PREMIER) ATP MEMBERSHIP – $5,000

ADVANCED INSTITUTIONAL GROWTH & STRATEGIC PARTNERSHIP LEVEL

The Gold (Premier) ATP Membership tier is designed for organizations seeking expanded visibility, advanced business growth opportunities, enhanced operational support, and strategic collaboration with AAPSCM® at a global level.

This premium membership level provides organizations with advanced institutional benefits and priority access to partnership opportunities designed to support large-scale training delivery, market expansion, and organizational development.

Gold ATP Benefits

Includes all Silver ATP benefits, plus:

- Priority marketing exposure and promotional visibility
- Strategic business development support
- Access to high-value training and partnership opportunities
- Enhanced visibility within AAPSCM® global networks
- Collaboration opportunities on corporate and international projects
- Advanced performance support and account management
- Priority access to institutional initiatives and global programs
- Enhanced organizational branding opportunities

The Gold ATP Membership is ideal for organizations aiming to position themselves as industry leaders in professional education, workforce development, and certification training delivery.

AUTOMATIC MEMBERSHIP UPGRADE POLICY

SILVER TO GOLD ATP ADVANCEMENT

AAPSCM® is committed to supporting the long-term growth and institutional advancement of its Accredited Training Partners. To encourage continuous development and sustained partnership engagement, Silver ATP Partners are automatically upgraded to the Gold (Premier) ATP Tier after one year of active partnership participation and compliance with AAPSCM® operational and accreditation requirements.

This advancement model enables partners to progressively access enhanced institutional benefits, expanded visibility, strategic collaboration opportunities, and advanced business support as they grow within the AAPSCM® global training ecosystem.

REGIONAL AFFILIATE PARTNER PRICING TIERS

INTERNATIONAL ACCESSIBILITY & REGIONAL SUPPORT STRUCTURE

To promote global accessibility and support professional education growth across emerging and developing regions, AAPSCM® also offers specialized Affiliate Partner pricing tiers for eligible organizations operating within designated geographic markets.

These regional pricing structures are designed to provide affordable access to AAPSCM® accreditation, educational resources, certification preparation programs, and workforce development initiatives while supporting long-term institutional collaboration and global educational expansion.

Affiliate Partner Pricing Tiers

Region	Affiliate Partner Pricing
Africa	$1,500
India / Pakistan / Nepal / Bangladesh / Sri Lanka	$2,000

These regional pricing tiers reflect AAPSCM®'s commitment to educational inclusion, international collaboration, workforce development, and the expansion of globally recognized professional education opportunities across diverse economic regions.

ACCREDITED TRAINING PARTNER BENEFITS

AAPSCM® provides Accredited Training Partners with a comprehensive support ecosystem designed to maximize operational success and training excellence.

Benefits Include

Training & Educational Resources

- Licensed training content
- Instructor manuals
- Student guides and workbooks
- Presentation materials
- Digital learning tools
- Practice question banks
- Case studies and activities

Branding & Recognition

- Official AAPSCM® Accredited Partner status
- Use of ATP branding assets
- Marketing support materials
- Partner directory listing

Instructor Support

- Train-the-Trainer access
- Instructor certification badges
- Quarterly professional development webinars
- Ongoing curriculum updates

Business & Operational Support

- Personalized onboarding assistance
- Access to support teams
- Performance and engagement guidance
- Strategic growth opportunities

COURSE CATEGORIES BREAKDOWN

AAPSCM® has introduced a simplified and globally accessible category-based pricing structure for Accredited Training Partners. This revised model improves affordability, scalability, and ease of implementation for institutions and professional training organizations.

COURSE CATEGORIES DESCRIPTION

1. PROCUREMENT MANAGEMENT COURSES

Partner Price: $350

These programs focus on modern procurement strategies, sourcing optimization, supplier management, compliance, procurement analytics, sustainable procurement, and digital procurement transformation.

Areas Covered Include:

- Strategic Procurement
- Supplier Relationship Management
- Procurement Analytics
- Public Sector Procurement
- Sustainable Procurement
- Procurement Leadership
- Procurement Automation & RPA
- Procurement Risk Management

2. SUPPLY CHAIN MANAGEMENT COURSES

Partner Price: $350

These programs prepare professionals to manage modern supply chain ecosystems, logistics operations, inventory systems, digital supply chain technologies, and operational resilience.

Areas Covered Include:

- Supply Chain Operations
- Logistics & Distribution
- Supply Chain Technology
- Supply Chain Cybersecurity
- Supply Chain Risk Management
- Sustainable Supply Chain Management
- Healthcare Supply Chain Solutions

3. COMBINED PROCUREMENT & SUPPLY CHAIN MANAGEMENT COURSES

Partner Price: $350

These integrated programs combine procurement strategy with supply chain operations to provide professionals with a holistic understanding of enterprise operations and value chain management.

Areas Covered Include:

- Integrated Procurement & Logistics
- Strategic Sourcing & Supply Planning
- Inventory & Supplier Optimization
- Global Procurement & Distribution
- Cross-Border Supply Operations
- Procurement & Supply Chain Analytics

4. E-COMMERCE ADMINISTRATION & MANAGEMENT COURSES

Partner Price: $350

These programs prepare professionals for leadership roles in digital commerce, online business operations, and e-business systems management.

Areas Covered Include:

- E-Commerce Operations
- Digital Business Management
- Online Marketplace Administration
- Customer Experience Management
- E-Commerce Analytics
- Digital Procurement Systems

5. TOURISM MANAGEMENT COURSES

Partner Price: $350

These programs focus on tourism operations, hospitality management, destination planning, customer service excellence, and sustainable tourism development.

Areas Covered Include:

- Tourism Operations
- Hospitality Management
- Culinary Tourism
- Sustainable Tourism
- Destination Planning
- Tourism Administration

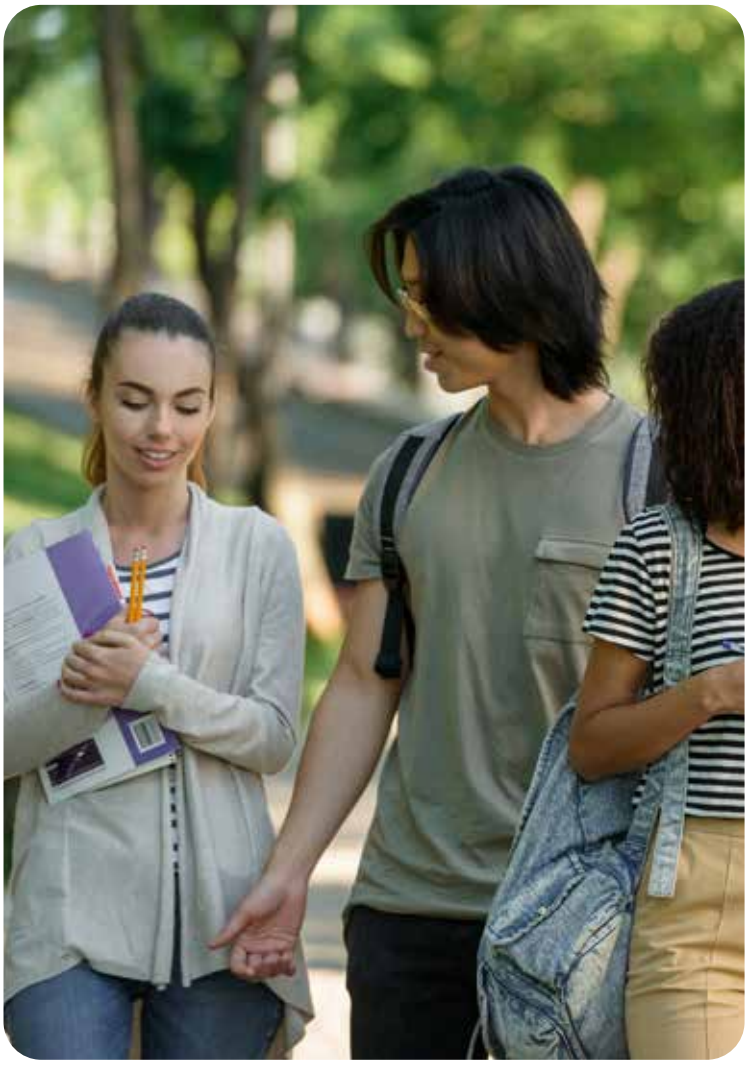
6. ARTIFICIAL INTELLIGENCE (AI) COURSES

Partner Price: $350

AAPSCM® AI programs are designed to help professionals understand and apply Artificial Intelligence technologies across procurement, supply chain, logistics, operations, and business management environments.

Areas Covered Include:

- AI for Procurement & Supply Chain
- Machine Learning Fundamentals
- Predictive Analytics
- Intelligent Automation
- AI-Driven Business Systems
- Digital Transformation Technologies



7. EXECUTIVE DIPLOMA PROGRAMS

Partner Price: $800

Executive Diploma Programs are advanced professional development programs designed for executives, directors, senior managers, consultants, and organizational leaders.

Executive Diploma Areas Include:

- Executive Diploma in Procurement Management
- Executive Diploma in Supply Chain Management
- Executive Diploma in AI & Digital Transformation
- Executive Diploma in Tourism & Hospitality Leadership
- Executive Diploma in E-Commerce Management

These programs combine executive leadership development with advanced technical and strategic training.

COURSE MATERIALS & LEARNING RESOURCES

AAPSCM® provides industry-aligned course materials designed to support high-quality training delivery across both physical and virtual learning environments.

Resources Include:

- Instructor Manuals
- Facilitator Guides
- Student Manuals
- Presentation Slides
- Digital Learning Materials
- Knowledge Checks
- Case Studies
- Exam Practice Questions
- Videos & Multimedia Resources

AAPSCM® books and approved learning resources are provided to support instructional consistency and learner success.

TRAIN-THE-TRAINER PROGRAM

All ATP instructors delivering AAPSCM® certification preparation programs must complete the official Train-the-Trainer Program.

Program Objectives

The program equips instructors with:

- Technical knowledge of AAPSCM® certifications
- Modern instructional methodologies
- Virtual facilitation techniques
- Learner engagement strategies
- Course leadership skills
- Certification preparation best practices

Training Delivery Formats

- Instructor-led virtual sessions
- In-person classroom training
- Interactive facilitation workshops

Instructor Recognition

Upon successful completion, instructors receive:

- AAPSCM® Instructor Recognition
- Official Instructor Badge
- Authorization to deliver approved AAPSCM® programs

GENERAL PROGRAM REQUIREMENTS

To maintain accreditation status and uphold training quality standards, ATPs must comply with all AAPSCM® operational and instructional requirements.

Requirements Include:

- Use of official AAPSCM® materials
- Certified instructors
- Compliance with AAPSCM® branding standards
- Availability of virtual and classroom delivery options
- Ethical and professional conduct
- Timely administrative processing and fee remittance
- Documented student support processes
- Legal registration within operating regions

COMMITMENT TO EXCELLENCE

UPHOLDING GLOBAL STANDARDS IN PROFESSIONAL EDUCATION

AAPSCM® is committed to maintaining the highest standards of excellence in professional education, workforce development, and certification preparation. Through its Accredited Training Partner (ATP) Program, AAPSCM® continues to promote high-quality, industry-aligned learning experiences designed to prepare professionals, executives, and organizations for success in today's dynamic global marketplace.

The ATP Program is built upon a foundation of academic integrity, instructional quality, innovation, and continuous professional development. AAPSCM® works collaboratively with Accredited Training Partners to ensure that all educational programs, certification preparation courses, and professional training initiatives meet internationally recognized standards and evolving industry requirements.

THE ROLE OF ACCREDITED TRAINING PARTNERS

ADVANCING WORKFORCE DEVELOPMENT & INDUSTRY TRANSFORMATION

Accredited Training Partners play a critical role in supporting:

- Professional workforce development
- Executive and leadership advancement
- Industry transformation and innovation
- Organizational capability building
- Lifelong learning and professional growth
- Global knowledge transfer and skills development

Through the delivery of high-quality educational programs, ATPs help prepare learners and professionals with the practical competencies, strategic insights, and leadership capabilities necessary to succeed in procurement, supply chain management, artificial intelligence, tourism management, e-commerce administration, and other emerging professional disciplines.

COMMITMENT TO INSTRUCTIONAL QUALITY

DELIVERING HIGH-IMPACT LEARNING EXPERIENCES

AAPSCM® is dedicated to ensuring that all Accredited Training Partners consistently deliver engaging, effective, and learner-focused educational experiences across classroom, virtual, and hybrid learning environments.

To support this commitment, AAPSCM® provides:

- Standardized and professionally developed course content
- Instructor qualification and Train-the-Trainer programs
- Educational best practices and facilitation guidance
- Continuous curriculum enhancements and updates
- Quality assurance and instructional support resources

This structured approach ensures consistency, educational excellence, and learner success across all AAPSCM® approved training programs worldwide.

BUILDING A GLOBALLY RESPECTED PROFESSIONAL NETWORK

EXCELLENCE, INNOVATION & PROFESSIONAL IMPACT

By becoming an AAPSCM® Accredited Training Partner, organizations join a globally respected network dedicated to:

- Educational excellence
- Professional integrity
- Innovation and continuous improvement
- Industry leadership and collaboration
- Workforce transformation and global impact

Accredited partners become part of an international community committed to advancing professional standards, supporting organizational growth, and empowering professionals through world-class education and certification preparation programs.

A SHARED VISION FOR GLOBAL PROFESSIONAL ADVANCEMENT

EMPOWERING ORGANIZATIONS & PROFESSIONALS WORLDWIDE

Through strategic collaboration with its Accredited Training Partners, AAPSCM® continues to expand access to high-quality professional education, strengthen institutional capabilities, and support the development of future-ready professionals across industries and global markets. Together, AAPSCM® and its Accredited Training Partners are shaping the future of professional education by fostering innovation, promoting excellence, and creating meaningful impact within the global workforce development ecosystem.

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